

NEW YORK STATE DEPARTMENT OF TRANSPORTATION

REQUEST FOR PROPOSALS

**Automated Work Zone Speed Enforcement Services for NYSDOT and NYSTA
NYSDOT Contract #C038040**

ANNOUNCEMENT #3

January 26, 2022

Questions and Answers

Question from the Pre-Proposal Webinar held on January 21, 2022

Attachment 17: Section 23) Liquidated Damages.

a) The CONTRACTOR shall provide ten (10) turnkey AWZSE Mobile Units that meet the requirements of this RFP operational within 60 days of Notice to Proceed. For each day that the ten (10) turnkey Mobile Units are not operational beyond this 60-day period, the CONTRACTOR shall be assessed liquidated damages at the rate of \$2500 per day per Mobile Unit.

Question: Due to the current global supply chain delays being observed, the 60-day period from Notice to Proceed to delivery of 10 turnkey Mobile Units is too short to guarantee delivery. Will the agency(s) consider an increase of time for delivery or a withdrawal of the liquidated damage assessment clause?

AWZSE Team Clarification questions to Question 1 above...

- If the number of Mobile Units would be reduced would that make it possible? We could supply 5 in 60 days and another 10 in 120 days.
- What type of equipment (cameras, computers, trailers etc.) are affected due to supply chain? The main supply chain concern is trailers and cameras.

Pre-Proposal Webinar Question 1 Response: The Agencies are considering the concerns and will provide a written response to be issued with the Q&A Announcement on or before February 24, 2022.

Agency Response:

See RFP Modification # 1, Paragraph #1 for modification to RFP requirement language.

Additional Questions received as of January 25, 2022

Q1. Attachment 17: Scope of Services; Section 5) Image Capture Equipment & 11) Violation Administration; b) iii) (Pg. 69 & 75)

RFP Language: The image capture equipment shall be capable of recording front and rear images of a vehicle license plate upon a signal trigger from the speed detection equipment.

The Notice of Liability shall include, at a minimum, the name and address of the person alleged to be liable, the registration number, the location where the violation took place, the data and time of the violation, the identification number of the camera which recorded the image, at least two (2) time and date stamped images of the rear of the motor vehicle that include the same stationary object near the motor vehicle, and the certificate charging the liability.

Question: There are sections in the RFP requiring both front and rear images of the vehicles then other sections only requiring images of the rear of the vehicle, such as what's required on the Notices of Liability. The legislation just requires rear images. Can you confirm if the Agencies are requiring just the rear images, as is the case in most programs, or do you require both front and rear?

If the Agencies require both front and rear images, will both front and rear images be required to be on the NOL? Right now, the way that section is written, it's only requiring the two rear images.

Q1. Agency Response:

While the current law requires the Agencies to only use the rear image, the law may be changed in the future to allow front images so that tractor trailers can be enforced. At this point, the CONTRACTOR shall be required to capture both the front and rear images, however, only the rear image shall be required to be used for the Notice of Liability.

Q2. Attachment 17: Scope of Services; Section 2) AWZSE Field Equipment; ii) f) (Pg. 67)

RFP Language: The Mobile Units must be capable of operating seven (7) days a week, 52 weeks a year, regardless of the number of images captured or citations issued for a complete eight (8) hour deployment per day.

Question: Is each system is expected to be deployed for one (1) eight (8) hour deployment per day on average?

Q2. Agency Response:

The agencies will schedule deployments based on available work zones, weather, etc. However, the Agencies cannot guarantee deployments of every mobile unit on every workday. For the evaluation of cost proposals, the Cost Proposal Workbook makes the assumption that every mobile unit will be deployed every workday during construction season. Please refer revised Attachment 18 - Cost Proposal Workbook, Mod #1.

Q3. Attachment 18: Cost Proposal; Per Instance Cost tab

Question: Regarding the Cost Proposal, we've run some calculations and it seems that on the "Per Instance" tab, row 9, the deployments, it would appear to account for all 30 systems annually, while rows 10, the images reviewed, & 11, the mailings, it would appear to be accounting for each individual system. For example, if you divide 25,000 images reviewed (row 10) by 30 systems, that's only 833 images reviewed per system annually, which is simply too low. Can you please provide clarification here?

Q3. Agency Response:

Please see the revised Attachment 18 – Cost Proposal Workbook, titled "Attachment #18, Mod #1" attached to Modification #1 issued on January 26, 2022.